

# SHAHPURA

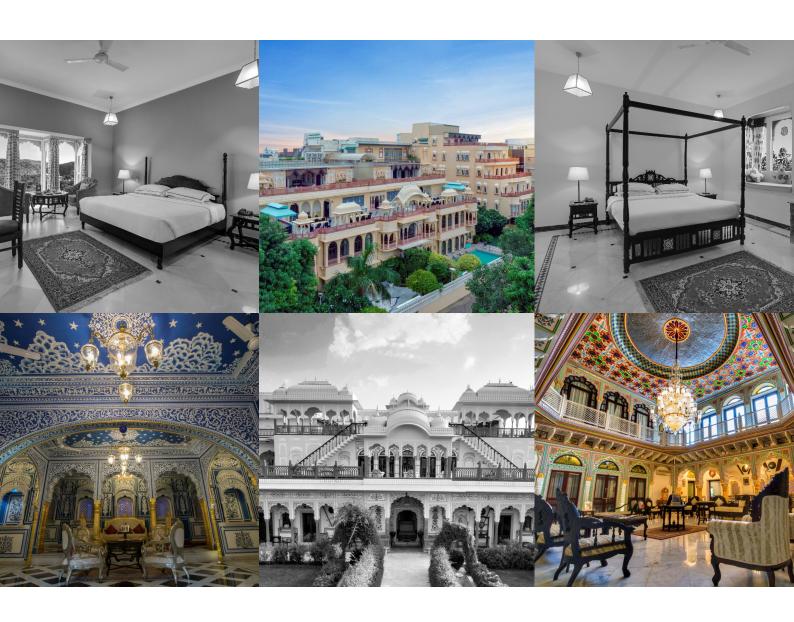
HOTELS & RESORTS

# The birth of modern-day Hospitality

Our story started when Maharaj Surendra Singh Shahpura had a great vision to build a distinctive hotel that embraced gracious hospitality at its core.

His guiding philosophy was to be bold and do great things, to create things that never existed before, to pursue perfection, and to always conduct business with honour.

In 1990, His Formula for success was Perfected by his son Digraj Singh Shahpura with the Opening of Shahpura Hotels & Resorts that proudly stood as the symbol of Modern-day hospitality

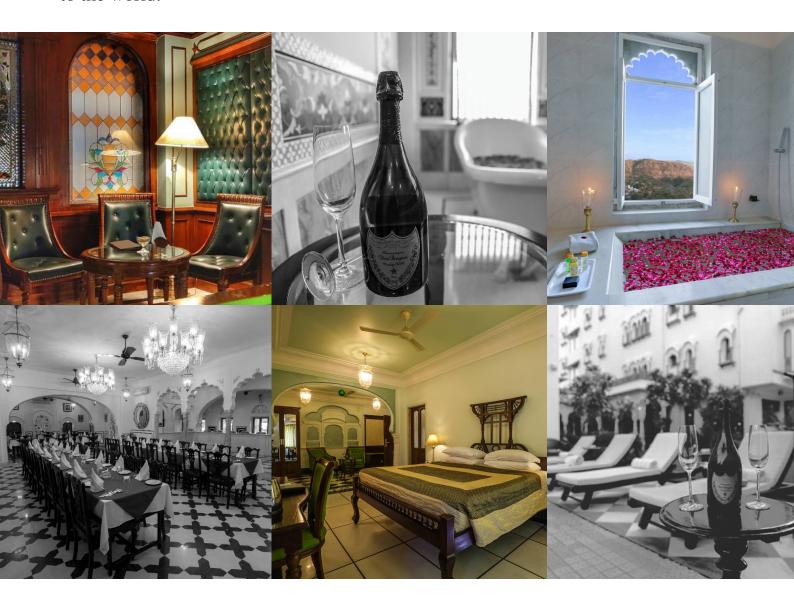


# Moving forward with a fresh perspective

Throughout our 30 years in the industry, we have seen how the world is ever-changing – from unpredictable disruptions to the rise of experience and wellness economy.

Today, we want to serve the world with gracious hospitality that begins with empathy at our core. In everything we do, we want to make each encounter meaningful, deep-rooted in holistic wellness, mindful sustainability, supportive ecosystem, and accelerated digital integration.

Through this transformative purpose, this is how Shahpura will positively change to the world.



# Welcome to the World of Shahpura

Distinguished Indian hospitality group with Indian heritage.

30 +

Years in

hospitality business

16

Hotels Pan India

10 +

Hotel management projects in pipeline

800 +

Room key strategic locations

200 +

In-house supporting professionals



# Why Shahpura?



# 30 Years of Hospitality Know-how

Founded on gracious hospitality with over 30 years of experience, we have established global presence as one of the fastest growing hotel companies in India.



# Value-driven Development Principles

Value creation and accountability are our core principles. As a medium-size hotel company, our owners have a direct relationship with our top management team.



#### Owner - Operator Mindset

As owners of Shahpura hotels ourselves, we understand your needs and take pride in operating our hotels like a management company.



Synergies of Food & Education Businesses

Our strong footprints in food business, hospitality education, and real estate development have strengthened our hospitality core competencies.

### Our Development Models

We operate hotels in three different ways – as a manager, a franchisor and on an owned and leased basis.

# I.Hotel ManagementModel

The Hotel Management Model is defined when there is an agreement between a management company (operator), and a property owner, whereby the operator assumes responsibility for managing the property by providing direction, supervision, and expertise. The operator runs the hotel, on behalf of the owner, for a fee, according to specified terms negotiated with the owner.

3 agreements required

# *2*. Franchise Model

The Franchise Model allows the franchisee (owner or developer) to perform the management function and operation of the hotel independently through gaining leverage from the standards and know-how of the franchisor (brand owner).

3 agreements required

# 3. Strategic Lease Model

A lease is an interest in the land and the tenant takes over the property for a certain term. As such, under a lease structure, the hotel company holds the entire financial burden. The hotel company in this case is a tenant and assumes all operating responsibilities together with all the financial obligations.

Subject to the setup structure

### **Brands**



SHAHPURA
HOTELS & RESORTS

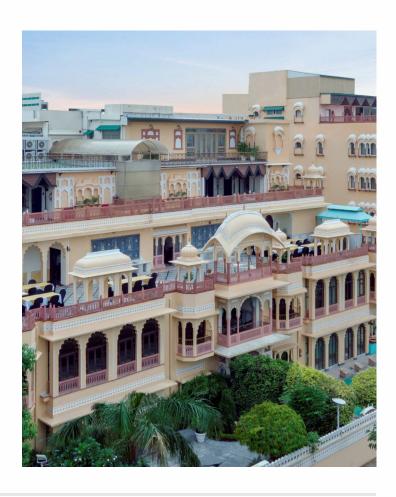
**SHAHPURA SHAHPURA SHAHPURA** RESIDENCY **Boutique** Wilderness **SHAHPURA SHAHPURA SHAHPURA** Heritage Neomadic D-Divine **SHAHPURA SHAHPURA** 7)illa Wellness

### SHAHPURA *Heritage*

It is a collection of historical palaces, Haveli and luxurious sanctuary of rare privacy. Holistic wellness to rejuvenate the mind, body and soul in awe- inspiring locations.

#### **Highlights:**

- Upscale & 5 Star Luxury Palaces
   & Hotel.
- Personalized Service With Essence of Luxury with Royalty.
- Integrated wellness facilities.





#### SHAHPURA RESIDENCY

Shahpura Residency is a mid-tiered experience of hotels & Resorts in the 3 & 4 star categories. It offers upmarket accommodation and services ideally suited to an emerging traveller. The Shahpura Residency are present in key locations with great pricing and excellent service.

- Mid-scale 3 & 4 Star Hotels.
- Full-service Hotels.

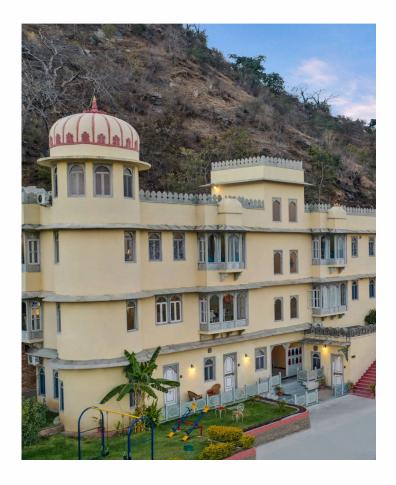
### SHAHPURA Meomadic

These represent our boutique collection of lifestyle getaways. Each one comes with its own tailored set of experiences, witness world heritage a your door step or just live like the royals did. At Shahpura Neomadic, you discover more than the world, you discover yourself. A stay at one of our The Shahpura Neomadic is a stay you never want to end.

#### **Highlights:**

- Upscale Experiential & adventure Properties.
- Each hotel is distinctly differentiated, offering taste of the culture and tradition of the destination.





# SHAHPURA Wilderness

These represent our boutique collection of lifestyle getaways. Each one comes with its own tailored set of experiences, Become a tea connoisseur, a wild life photographer witness world heritage a your door step or just live like the royals did. At Shahpura Wilderness, you discover more than the world, you discover yourself. A stay at one of our The Shahpura Wilderness is a stay you never want to end.

- Upscale Experiential & adventure Properties.
- Each hotel is distinctly differentiated, offering a slice of wilderness and a taste of the culture and tradition of the destination.

#### **SHAHPURA**

### **Boutique**

It combines the grandeur of classic quality, the pleasure of the latest facilities and satisfaction of highly personalised service.

#### **Highlights:**

- Restaurants & Bars.
- Meeting Facilities.
- Integrated Wellness Facilities.





# SHAHPURA Divine

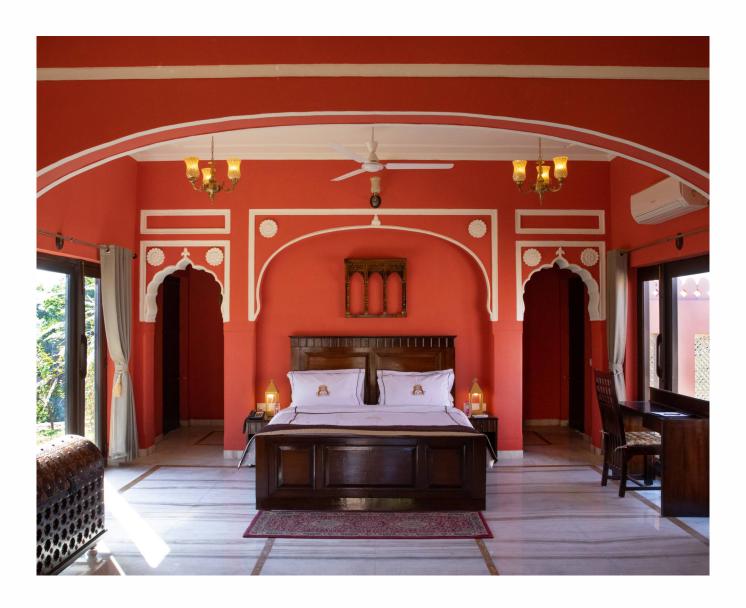
Shahpura D- Divine Provides Smart Efficient Hotel with Emphasis on Quality and Value. Shahpura D- Divine has its presence in all Religious Ciites. Comfort and convenience are their forte and the Hotels have the essence of the Religious city with Shahpura Signature Interiors

- Located in All Religious Places.
- Quality at Affordable Price.

### SHAHPURA Wellness

The Shahpura Wellness goes out of its way to deliver authentic and enriching experiences with minimal impact on the environment. Luxury, elegance, personalized service and all the contemporary acilities are combined together to provide a Wellness experience

- Leading environmentally sensitive hotels for the discerning traveller.
- Upscale 5 star business and full service eco sensitive hotels.
- Personalised service, contemporary facilities and responsible elegance.



### The Secret Ingredients to Our Success



#### Powerful Engines

Global salesforce, digital marketing, holistic data analysis, loyalty programme and revenue-driven solutions generate demand for our partnered properties and help to keep Shahpura front-of-mind when our customers make a booking.



#### Key Experts

Our key experts with intensive experiences from top global companies from ensure your vision can be actualized and walk you through every step from designing your hotel to running the show.



### **Business Synergy**

Our deep roots in hospitality education and food businesses allow us to control the two most essential supplies in our industry. This trifecta synergy has fortified our hospitality core competency in which no other hotel company can imitate.

# Global Sales Networks & Revenue-driven Solutions

06

Sale offices across india

10+

Revenue & data inhouse analysts

15+

Annual roadshows/exhibition to generate and convert demands



# Reimagined Membership Programme

Introducing the newly enhanced Shahpura Life, our frequent guest programme designed to reward and enrich you every stay at Shahpura finest participating hotels and resorts in india.



# Meet Our Key Experts



Surendra Singh Shahpura Founder and Chairman

Mr. Surendra Singh Shahpura is the Founder and Chairman of Shahpura Hotels & Resorts. Having an experience of More than 30 years of Hospitality Industry. His experience has helped the Group to grow constantly in previous years and years ahead. He is pioneer in heritage restoration, development and upliftment of Shahpura Group.



Digraj Singh Shahpura
Director

Mr Digraj Singh Shahpura is the Director of Shahpura Hotels & Resorts. He has an extensive background in the hotel industry, having held both operational and management roles at the Company. Currently, he oversees the Expansion and opening of new Shahpura hotels using his wealth of experience in leading the operational and hotel development teams.



Ratna Kumari Shahpura Co - Founder and Director

Mrs Ratna Kumari Shahpura is Co - Founder and Director of Shahpura Hotels & Resorts. Having an expeirence of 30 Years in Hospitality Industry has Helped the Shahpura Group to Strengthen on Operations, Finance and F&B. She established a trust name Rani Ratna Kumari Foundation for the under privileged ladies in the year 2016 which thrives for women empowerment, skill development & education and heritage restoration



Adhiraj Singh Shahpura Director

Mr Adhiraj Singh Shahpura leads and provides overall direction and guidance to Shahpura business operations with the main objective of maximizing growth and profitability. His experience within the hotel industry has helped Shahpura Hotels to manage luxury hotels in many parts of India.

# The Shahpura Support Functions & Global Infrastructure

New Business

The most experienced development team in the industry help to actualize your vision.

Design and Technical Support

Our dedicated Design and Technical Services team helps owners build, convert or renovate existing and new properties to global standards.

Pre -opening Services

Our pre-opening team ensures every Shahpura hotel is set-up for success in the future.

**Hotel Operations** 

Partnering with Shahpura Hotels & Resorts means gaining seven decades of unmatched hospitality know how.

Global Sales & Marketing Network

Driving performance through dedicated networks, industry-leading loyalty program, and revenue management tool.

### SHAHPURA POTENT POWERHOUSES



### **RASA & SHEKHA'S**

Drawing on our more than 30 years of experience operating hotel-based restaurants, as well as catering for large scale events, we are now making significant strides into the food industry with strategic investments in food production and catering, as well as opening standalone restaurant concepts,

and introducing new premium food products in the Indian market

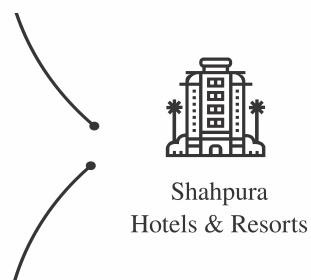
# Our Impeccable Business Synergy



Provides consistent high-quality, food supplies with controlled costs



Leverage the Shahpura excellent hallmark in culinary & bar experiences



Provides state-of-art training infrastructure, cutting edge learning tools, and fresh pool of talents



Serve as enriching training grounds and offer prospering career paths within Shahpura properties





Hospitality Education



Powerful Partnerships Made Here

# Ready to embark on this journey?

Working together to fuel performance and growth.

# Next Steps

#### 1. Initial Discussion

- Shahpura development and brand presentations
  - Propose brand and project specifications according to Shahpura minimum product guideline



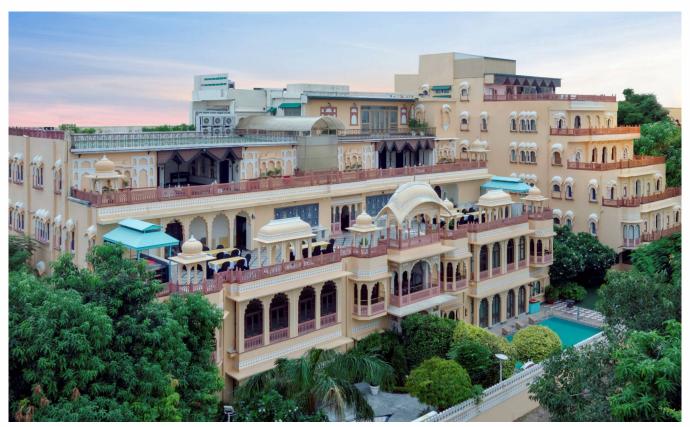
- Key terms
- Draft & negotiate MOU / LOI
- Sign non-binding MOU / LOI

### 3. Definitive Agreement

- Draft & negotiate Definitive Agreements
  - Tax advice on company structure
    - Local legal requirements
      - Trademark registration

4. Execution of Definitive Agreement

 Submission of the Definitive Agreements for signing







# SHAHPURA HOUSE JAIPUR

Protecting architectural patrimony and upholding contemporary excellence, paradise of crowned heads, Shahpura House imparts the essence of royal living.

Stay at the House is akin to taking a sojourn back into the age-old times of Rajasthan. Testimony of the legendary craftsmen skills, Rajput inspired incredible workmanship in the grand hotel offers visitors a true flavor of majestic splendor. An exotic blend of ethnicity of the Rajasthani culture and impeccable hospitality with a touch of personal care by the host family keeps the guests coming back to this converted mansion



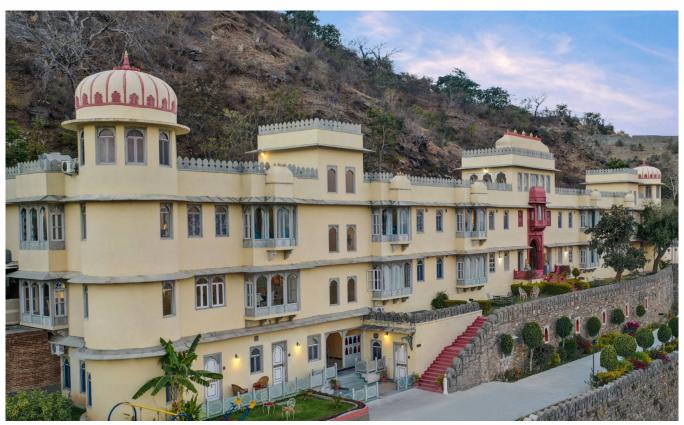




# SHAHPURA HAVELI SHAHPURA

Exquidite and discreet, the 300 years old impressive Shahpura Haveli is a tribute to the glorious past of Shekhawati. An erstwhile royal principality located 65 km from the Historic city of Jaipur, Shahpura Haveli is one of those few palaces and havelis in Shahpura that still have legendary Shekhawati frescos paintings in varied hues and designs.

Know for its refined hospitality and rare courtesy, the Haveli features a string of contemporary amenities with several recreational activities and excursions laced in pleasing ambiance. This lovingly restored heritage hotel is a welcome retreat for discerning guests having a taste for royalty and luxury.



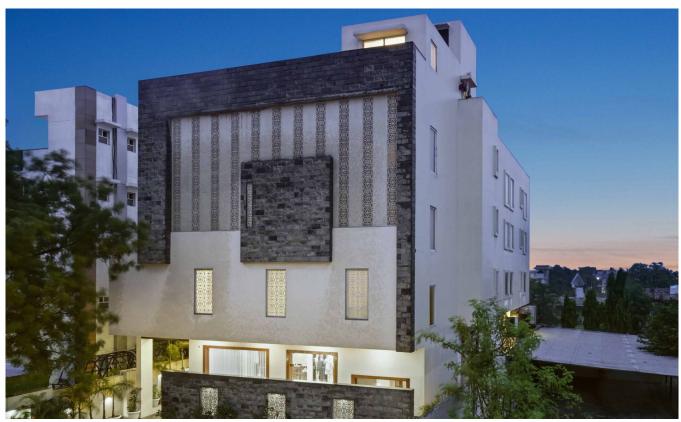




# SHAHPURA KUMBHAL VILLAS KUMBHALGARH

Shahpura kumbhal villas is Renaissance (rebirth) of royalty. The glimpse of extravagant noble life will be cherished by you forever and you'll be tempted to visit it again & again. Come, surrender yourself to exotic nature & rejuvenate yourself.

This Hotel in Kumbhalgarh. Rajasthan is easily accessible by road, rail and air. It is located just 95 kms away from the Udaipur Airport and 49 kms away from Falna Railway Station. The architecture and ambiance of this resort is inspired by the royal era, with its individual open terraces, offering views of the countryside. It combines elegance with modern comforts that ensure you enjoy a memorable holiday. All the rooms are an epitome of elegance and are well-equipped with modern amenities.







### SHAHPURA RESIDENCY JAIPUR

From the House of Shahpura Hotels & Hospitality. the latest launch - Shahpura Residency. a 3 star affordable hotel accommodation conveniently located on Main Tonk road, just 2kms from Airport & 10 kms from Railway Station in absolute quite location to give you an enticing blend of hospitality. Shahpura Residency in Jaipur offers perfect accommodation near Jaipur Airport, while you're on business or leisure tour.

It's very much famous amongst business class for it's one of the best Conference hall.

Amazing view of airport runway from our Rooftop, delicious food with luxurious restaurant & Banquet Facility. Shahpura Residency welcomes you at the entry to the splendor of Royal Jaipur as it is situated at strategic point of entrance into the city.







# SHAHPURA DEV PANACHE UDAIPUR

Exhibiting luxury and comfort hand in hand in the beautiful conurbation of Udaipur. Shahpura Dev Panache offers 18 Rooms and Suites.

Adding the Charismatic view of Lake Pichola and the Majestic city palace from the Multi-cuisine Terrace dining restaurant RASA with a menu full of delectable delicacies. To add Dev Panache also has a Heated Swimming pool adjoining the Gym and Spa with all the measures of hygiene and clean surroundings.







# SHAHPURA DEV VILLA UDAIPUR

From the House of Shahpura Hotels, Shahpura Dev Villa is an economic business hotel located in Udaipur. Having 9 rooms and Suites Shahpura Dev Villa also provides a Multi Cuisine restaurant containing a delicious menu.

The property also offers exclusive Terrace dining and Live cooking session on request and not to skip the important part which is the Business Center which gives a special facility for any kind of corporate meets and events.







# SHAHPURA BARLIYAS HOUSE UDAIPUR

Shahpura Barliyas House, Udaipur is another link hotel from the brand Shahpura hotels. Offering a banquet hall which graces your occasions be it a family affair or a corporate meeting.

30 Rooms facing Lake Pichola defining comfort and luxury. Talking about the easing upon and rejuvenation for the body, Shahpura Barliya's House has a Spa and a Roof top pool. Having a Beautiful roof top restaurant always ready to Serve the guest with the dishes not at all failing to keep the guests Happy.

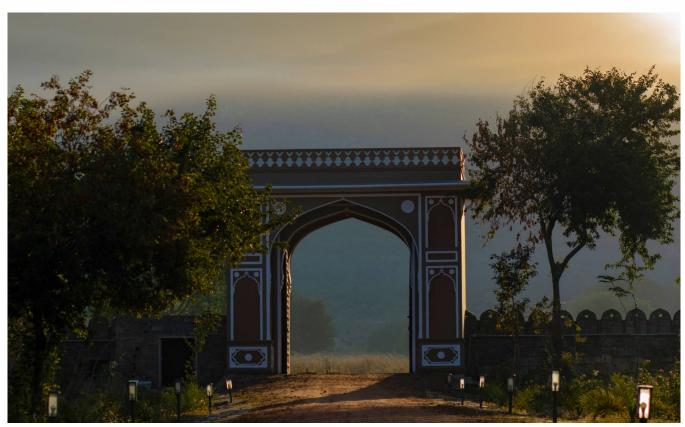






# SHAHPURA KANOTA FARMS KANOTA

Situated at Kanota Dam, Shahpura Kanota Farms has a beautiful view of the whole Dam Water. One can sit and unwind themselves with a glass of wine and delicious food while sitting under stars.







# SHAHPURA GANDHARVA RETREAT SARISKA

Shahpura Hotels & Resorts Announce the opening of Shahpura Gandharva Retreat, Sariska this July.

This Luxury Resort is close from one of India's oldest tiger reserves, Sariska Wildlife Reserve.

This Luxury Resort has cottages which are fine example of luxury with essence of Royalty.

The Luxury Cottages are fully equipped with modern luxuries and amenities.

The Aravalli Hills and surrounding jungles, make for an ideal setting to explore the flora & fauna of these hills.

The activities like jungle safaris, bird watching, hiking, cycling and excursion to historical ruins & ancient temples makes Shahpura Gandharva Retreat, Sariska a great destination for those seeking an unforgettable holiday experience.



# SHAHPURA ABHANERI RESORT, ABHANERI

Shahpura Abhaneri Resort is an offbeat experience to explore!

Escape from the hustle and bustle of the town and explore raw natural beauty and cultures to experience the plethora of vintage things. The Shahpura Abhaneri Resort has 12 cottages offer.







# SHAHPURA OLADAR BOUTIQUE UDAIPUR

Nestled along the serene shores of Pichola Lake, Shahpura Oladar Boutique in Udaipur offers an enchanting abode that promises an extraordinary experience. The five-story boutique, seamlessly combines the timeless allure of Shekhawati design with colonial aesthetics, resulting in a visually stunning ambiance that captivates the senses. Prepare to be mesmerized by the intricate frescoes, graceful arched windows, and traditional Jharokhas adorning the facade. These architectural gems pay homage to the region's rich Rajasthani legacy, evoking a sense of awe and admiration. Each element showcases the unparalleled artistry and craftsmanship of the area, immersing the building in an ambiance brimming with cultural significance.







# SHAHPURA LOTWARA FORT LOTWARA

The heritage Shahpura Lotwara Fort is situated on the bank of pious river Banganga emerged by the arrow of Arjuna to quench the last thirst of Bhisma Pitamaha of Mahabharata. This small attractive Garh of Lotwara was the tajeem of Thikana of the Royal Amber State and later Jaipur State belonging to the brave Kilanot clan of the Kacchawa Dynasty which is evident from the reference of Col. James Tod in 'Tod Rajasthan', Khanchawari Vanshavali by Prof. S.S. Ratnawat, Khastriya Rajvansh by Raghunath Singh Kali Pahadi.



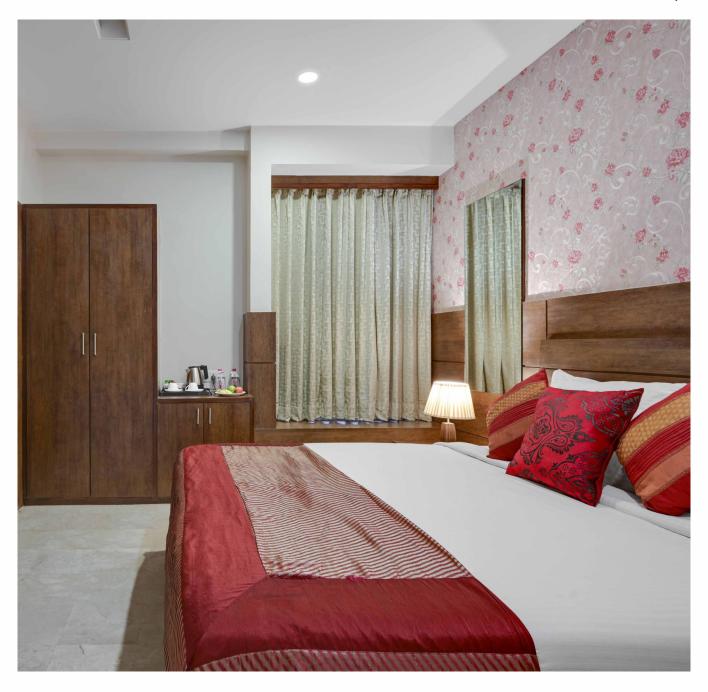
SHAHPURA HILL HOUSE SHIMLA



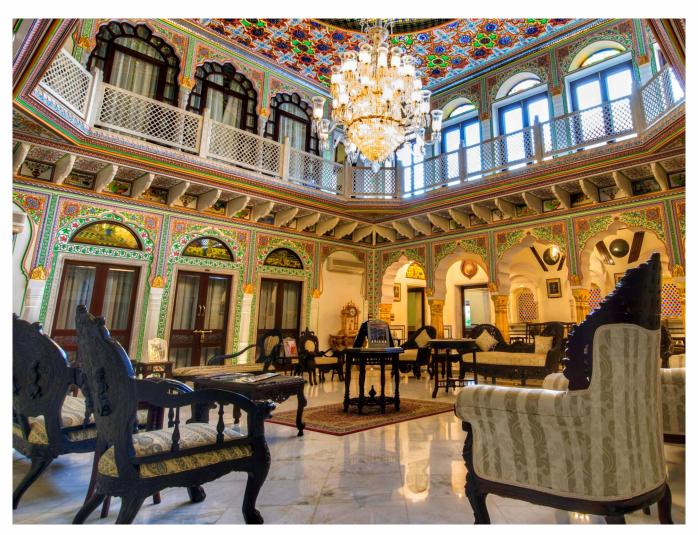
SHAHPURA COTTAGES, GOA



SHAHPURA RESIDENCY SRINAGAR



SHAHPURA RESIDENCY AMRITSAR



# **UPCOMING HOTELS**

Shahpura Wilderness Retreat, Ranthambore
Shahpura D-divine, Varanasi | Shahpura Residency, Bangalore
Shahpura Residency, Mumbai | Shahpura Residency, Pune
Shahpura Wellness Retreat, Munnar | Shahpura D-divine, Amritsar
Shahpura D-divine, Shirdi | Shahpura Boutique, Shimla
Shahpura D-divine, Katra | Shahpura Wilderness Retreat, Gir
Shahpura Residency, Gurgaon | Shahpura Boutique, Chennai
Shahpura Boutique, Kolkata | Shahpura Residency, Hyderabad
Shahpura Wellness Retreat, Mussoorie
Shahpura Wilderness Retreat, Jawai
Shahpura Boutique, Haridwar | Shahpura Boutique, Goa

#### INTERNATIONAL HOTELS

Shahpura Boutique, Dubai



#### **Corporate Office:**

#### SHAHPURA HOUSE

D-257, Devi Marg, Bani Park, Jaipur-302016 Call: +91 141 4089100, +91 78919 09030 Email: reservations@shahpura.com

#### WEDDINGS ENQUIRIES

D-258, Devi Marg, Bani Park, Jaipur-302016 Call: +91 78919 09030, +91 98294 55775 Email: weddings@shahpura.com

#### Domestic & Mice Sales Office

Call: +91 99538 57176 Email: reservations@shahpura.com

#### Sales Office:

#### **JAIPUR**

Shahpura House, D- 257, Devi Marg, Bani Park, Jaipur – 302016 Call: +91 78919 09030, +91 98294 55775

Email: reservations@shahpura.com

#### **AHMEDABAD**

Mr. Viren Solanki C 601, Mangal Murti Heights, CT Road, New Chandkheda Ahmedabad-382424 Call: +91 89294 44597

Email: sales.ahm@shahpura.com

#### **RAJKOT**

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#### Mr. Mukesh Bhambri

#### **DELHI**

Mr. Alok Bhatt A-88/6, 2nd Floor, Street No. 2, Mahipalpur Extension, New Delhi-110037 Call: +91-011-26781240 / +91-9811345352 Email: reservations@shahpura.com

#### **MUMBAI**

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> Call: +91 89294 44596 Email: sales.mumbai@shahpura.com

#### **UDAIPUR**

Mr. Pankaj Sevak D-14 A, Near Oberoi Udai Villas, Haridas Ji Ki Magri, **UDAIPUR-313001** 

Call: +91 +9182091 51855 Email: sales.udr@shahpura.com





# Thank you

### Global Development Office

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